

Reaching Higher

THE UNM FOUNDATION



2007-2008 Report of Giving

DEAR FRIENDS OF UNM,

It has been a great year at the University of New Mexico! My wife, Janet, and I are settled into New Mexico and are enjoying everything about it, particularly getting to meet so many friends of UNM. The hospitality we have received has been overwhelming, and I look forward to getting out there again in the coming months to connect with many more of our closest allies.

Among this year's accomplishments is the UNM Foundation's tremendous success. All totaled, we've surpassed our goal once again and raised more than \$85.5 million. To help put this in perspective, in just four years we have doubled our fund raising from \$41 million to more than \$85.5 million—all because of the generous support of people like you. On behalf of the students and patients who benefit from your gifts, I offer my most sincere thanks.



CREDIT: KIM JEW

In particular, I have been encouraged by the increase of support UNM has received from our faculty. Former chair of the Chemical and Nuclear Engineering department, Bob Long, and his wife, Ann, hope to set an example for their colleagues. Thanks to their support, our School of Engineering students, as well as other UNM students, will have more opportunities for success.

In addition, Eberhard Uhlenhuth, MD, distinguished professor emeritus at our School of Medicine, and his late wife, Helen, have endowed

the Uhlenhuth Family Research Professorship in Psychiatry at the school. The couple's gift will help recruit and retain an established investigator in psychiatry to promote the advancement of new knowledge within that field. Their support will undoubtedly leave a lasting legacy, and we thank them for their generosity.

This past year was also exciting for UNM Athletics. The Lobos won their first bowl game in quite a while, and our men's and women's basketball teams had outstanding seasons, too. I continue to be impressed by our student-athletes. Day in and day out, they represent UNM well both on and off the field—all while excelling in the classroom.

In closing, I believe this year will prove to be another great year at UNM. We have a bright future ahead of us, and with your continued support, our students will continue to reach new heights.

With kind appreciation,

A handwritten signature in black ink that reads "David J. Schmidly". The signature is written in a cursive, flowing style.

David J. Schmidly
20th President of the University of New Mexico

From
UNM
President
David J.
Schmidly

From UNM Foundation Chair Thelma Domenici

Thank you! These simple words convey our heartfelt appreciation to each of you who once again have propelled the UNM Foundation to record heights of fund-raising success to benefit the University of New Mexico. Gifts from 20,330 donors exceeded our 2007-08 fund-raising goal of \$80 million, reaching \$85,555,715—almost 18 percent more than last year's \$72.6 million record.

Your remarkable generosity is invaluable to supporting UNM students' scholarship and learning, research, creativity and service, and the health and well-being of our greater community.

In addition, the UNM Foundation (UNMF) has had a pivotal year, reorganizing into an independent and separately managed charitable organization. The change is the result of a vote by the UNMF Board of Trustees to streamline the Foundation's operations, preparing it for a comprehensive capital campaign, only the second in UNM's history. Now we can better refine our focus to reach even higher levels of support for the University.

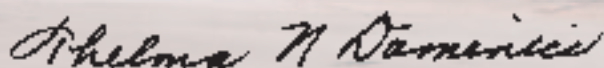
Our mission remains the same, to raise private support and to invest those resources for the benefit of UNM. As always, 100 percent of your gift funds are directed to support UNM. Toward this end, UNM President David Schmidly appointed John R. Stropp as the first president of the autonomous UNM Foundation. John previously helped guide the Texas A&M Foundation from an institution with \$70 million in assets to a nationally recognized foundation with \$1.3 billion in assets. At A&M, he participated in two major fund-raising campaigns; the latter raised more than \$1.5 billion.

Much of our recent success is due to the leadership of Michael K. Kingan, former UNMF president and UNM vice president for institutional advancement, now senior vice president for development at the Foundation. We thank Michael for his exceptional track record and look forward to his expertise during our upcoming capital campaign.

I also would like to thank my fellow trustees who volunteer their time to help build a better university through growing and stewarding UNM's endowment. In particular, we'd like to thank Bill Garcia, Bernie Butterfield and Henry Rivera, whose terms ended in June. We welcome our new trustees elected this year: Dennis Burns, R.Ph. of La Luz, N.M., Chris Chant of Albuquerque, Stephen Durkovich, Esq., of Santa Fe, Orcilia Zuñiga Forbes, Ph.D., of Portland, Ore., James M. Maddox, Esq., of Hobbs, N.M. and Melissa W. O'Rourke of El Paso, Texas.

This coming year promises to be challenging and exciting for all of us who are committed to the continued success of UNM and its students. We will be counting on your involvement, support and creative suggestions to help us fulfill the promise of the upcoming capital campaign. This multiyear goal will become a reality as we stay connected and committed to making UNM the university of choice not only for New Mexicans but far beyond our Land of Enchantment.

Sincerely,



Thelma Domenici

Chair, UNM Foundation Board of Trustees



CREDIT: KIM JEW

A New Partnership

Over the past four years the UNM Foundation's gift revenue annually has doubled, from just exceeding \$41 million in FY2003-04 to more than \$85 million in FY2007-08. Every day, we see firsthand the product of our donors' generosity. In this report, we want to share with you some of the remarkable outcomes that illustrate the importance of your philanthropy.

This is a distinctive moment in time for the UNM Foundation (UNMF). As we complete our most successful year ever, we are embarking upon a strategic and ambitious plan to advance the UNMF to new levels of achievement. We have established the UNMF as an independent, yet affiliated, operating organization of the University. While this transition has many components, the most visible change is the transfer of our staff's employment from the University to the UNM Foundation.

This new operating structure will enable us to move more swiftly in a fast-paced fund-raising and investment environment, to more closely coordinate our work across UNM's fund-raising enterprise and to better link the Foundation's activities to our productivity and achievement indicators. Our experience shows that independent, university-related foundations over time retain their professional staff more successfully with the organizational model that we are establishing—and continuity in philanthropy results in greater long-term growth.

This summer, the UNMF Board of Trustees appointed John R. Stropp, with more than 25 years of philanthropic management experience, as the Foundation's first employed president. John assumed executive leadership of all aspects of the UNMF, including the transition of all corporate and administrative affairs to the Foundation. In our new organization, Michael K. Kingan will serve as senior vice president and chief development officer, reporting to John Stropp. Michael's primary responsibilities are to direct our day-to-day fund-raising operations and to position the Foundation for our largest ever, multiyear comprehensive campaign. We are building a leadership team focused intently on our dual missions: to raise funds for the benefit of students and patients at UNM and to invest those funds to maximize return.

It is our great privilege to work with Thelma Domenici, chair of the UNMF Board of Trustees, and her fellow board members, as well as with UNM President David J. Schmidly. We are honored to collaborate with the very best professional staff, who make things happen every day. We're part of a truly remarkable team. Our donors, our leaders, our colleagues—our people—make the University of New Mexico all that it can be. Challenges await, yet in partnership with you—those who place their trust in UNM and the UNM Foundation—our students, patients and faculty will benefit from your enduring generosity.



CREDIT: JOHN SUMROW

John Stropp, left, and Michael Kingan

John R. Stropp
John R. Stropp
President,
UNM Foundation

Michael K. Kingan
Michael K. Kingan
Senior Vice President and
Chief Development Officer, UNM Foundation

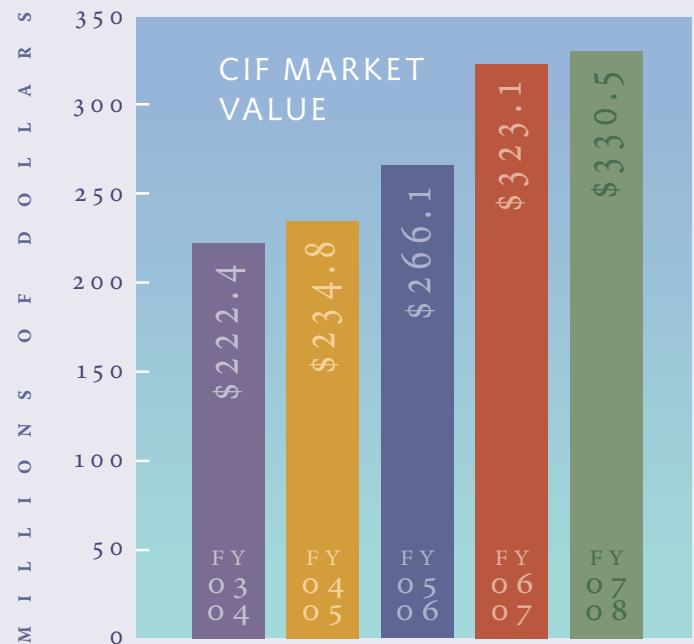
CONSOLIDATED INVESTMENT FUND FY 2007-2008

The UNM Board of Regents has delegated authority to the UNM Foundation Investment Committee to act as the official "Advisory Committee" to oversee and manage the combined endowment assets of the University and the Foundation. The investment committee follows guidelines set forth in the Consolidated Investment Fund Endowment Investment Management Policy approved by the UNM Board of Regents and the UNM Foundation Board. The endowment assets of the University and the Foundation are combined for investment purposes and operated as a unitized pool known as the Consolidated Investment Fund (CIF). The philosophy of the investment policy is structured around the concept of complementary managers that are responsible for specific asset categories and management styles in a broadly diversified portfolio. Largely due to an increase in new endowment gifts, the CIF market value grew to \$330 million at June 30, 2008, up from \$323 million at June 30, 2007. The following details the investment performance as of June 30, 2008:

In 2007-08, investment returns were led by the portfolio's fixed income portion at 13.5 percent and real assets at 14.6 percent which offset the Domestic and International Equity returns of -11.8 percent and -8.8 percent and allowed the total portfolio return to finish the year in positive territory. The portfolio's marketable alternatives returned 6.6 percent for the year while private equity is still too new to assess performance. In addition to the customary investment management expenses, an administrative allocation equivalent to 1.10 percent of the market value was allocated from each participating fund in the CIF.

| Performance as of 6/30/2008 | 2007-08 | 3-Year | 5-Year |
|-----------------------------|---------|--------|--------|
| UNM CIF Fund | 0.7% | 10.6% | 10.9% |
| Policy Benchmark* | -0.9% | 10.0% | 10.7% |
| General Benchmark** | -7.2% | 4.5% | 6.6% |
| Long-term Objective*** | 9.7% | 8.9% | 8.5% |

* Policy Benchmark (February 2006) is a blended benchmark consisting of indices for all asset classes
 ** General Benchmark: 70% S&P 500 Index; 30% Lehman Brothers Aggregate
 *** Long-term Objective: CPI (Rate of Inflation) +5%

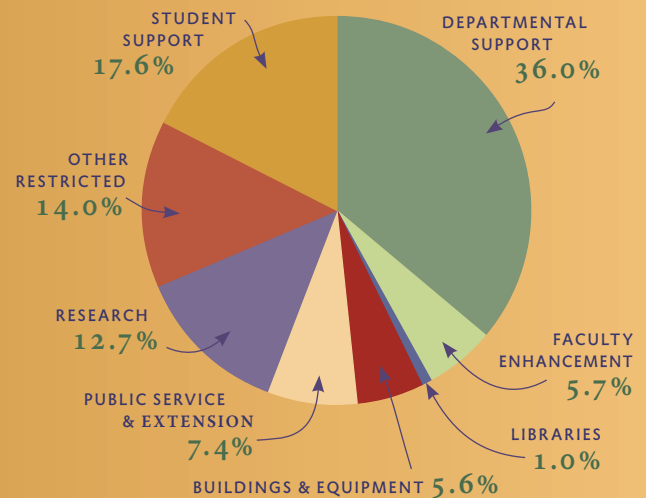


PRIVATE GIVING

FY 2007-2008

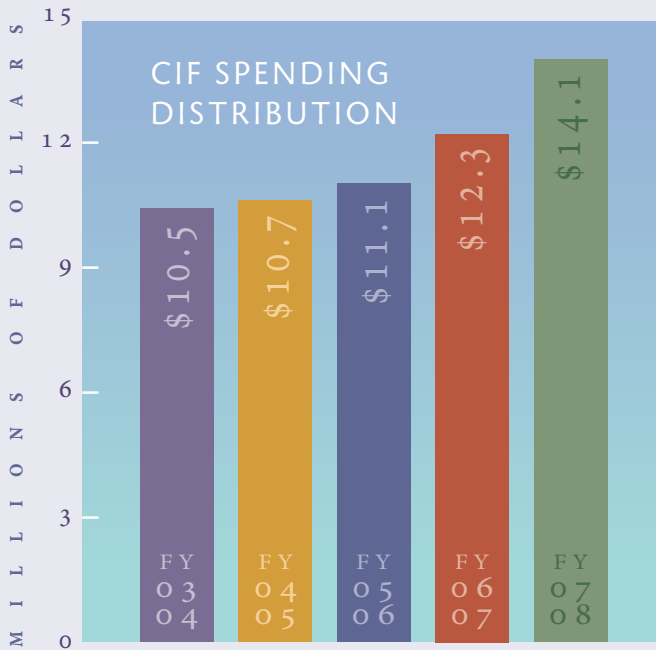
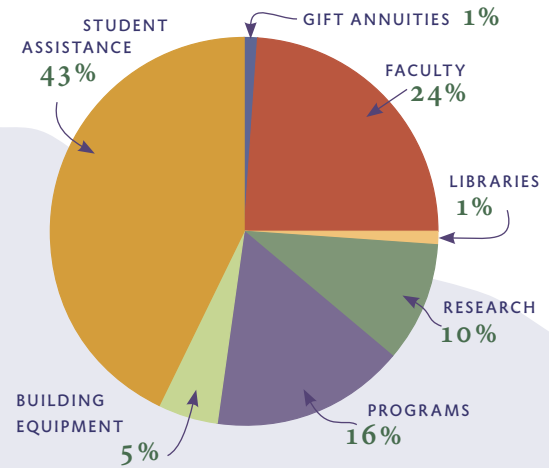
During the fiscal year 2007-2008, the University of New Mexico received \$85.5 million in private support, exceeding the projected fund-raising goal for the ninth straight year. More than 20,300 loyal supporters, including new donors, made this outstanding achievement possible, thereby continuing our strong fund-raising momentum. Private support includes all gifts made or pledged to the UNM Foundation for the benefit of UNM and those gifts made directly to UNM's schools, colleges, departments and programs. Whether you're an alumnus or friend of UNM or a representative of a corporation or a foundation, you help build a greater University of New Mexico. Thank you for your generosity!

GIFTS AND PLEDGES BY PURPOSE (Donor Restrictions)

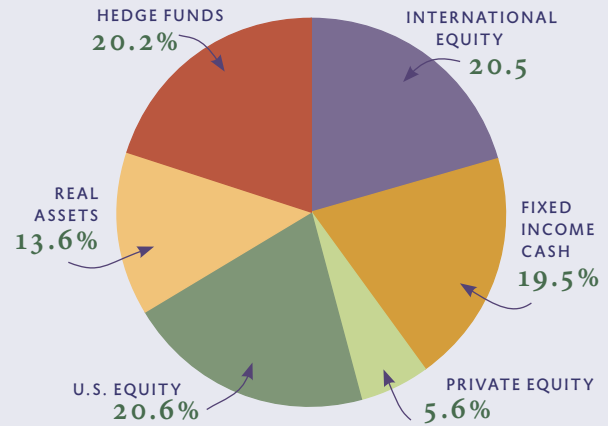


Recognizing the need to provide a steady, reasonably predictable stream of income while protecting the real value of the endowment's principal, the Foundation and the University have adopted a spending policy based on a 12 quarter moving average and a distribution rate in the range of 4 to 6 percent. For the year that ended June 30, 2008, the spending distribution target rate was set at 4.65 percent which provided more than \$14 million to the beneficiary schools, colleges and programs.

CIF SPENDING DISTRIBUTION BY DONOR-DESIGNATED PURPOSE

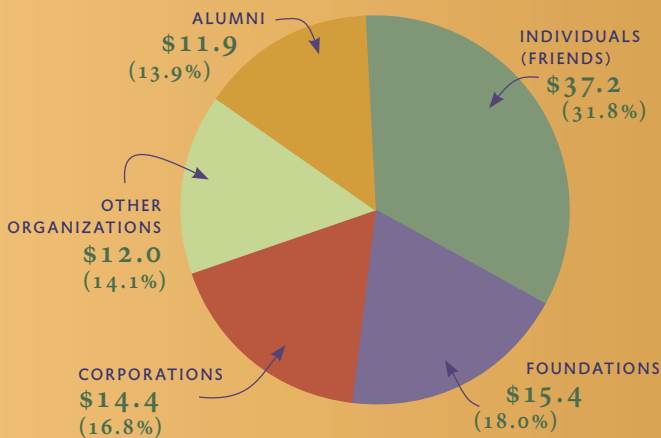


CIF ASSET ALLOCATION



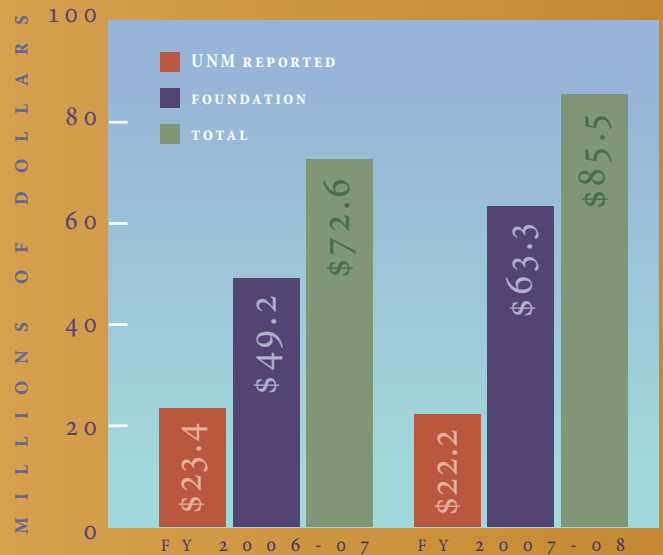
GIFTS AND PLEDGES BY SOURCE

Total \$85.5 Million



MILLIONS OF DOLLARS

PRIVATE SUPPORT TOTALS



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JUNE 30, 2008

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1988-1992

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HONORING A HERO, PRESERVING A HERITAGE

New Scholarship Benefits Native American Students at School of Law

T Lance Jackson knew little about his family history prior to 1999. Then his cousin traced the family lineage and documented the human rights efforts of Henry Kent Anderson, Jackson's great-grandfather.

Jackson, a resident of Pennsylvania, learned that Anderson was a descendant of Cherokee Indians who fought to obliterate prejudices endured by his people during the 1800s. The more Jackson learned about his forebear, the more interested he became in researching the history and lives of Native Americans. Jackson began visiting various Native American communities, including those in the Southwest. He also attended powwows and visited Native American museums so he could see how indigenous people lived in the 1800s and how they continue to live today.

Jackson emerged from his research with a profound pride in Anderson and the desire to support Native American tribes. He chose to honor both by endowing a scholarship for Native American students at the UNM School of Law.

"There is a Biblical passage that states, 'to whom much is given, much is expected.' This scripture represents human responsibility and is a part of my inner core," states Jackson. "I have the means to make a difference; therefore I must make a difference." Jackson, who owned a construction company prior to his retirement, is delighted to help an underserved population of students while preserving the name and efforts of his hero.

Read more at www4.unm.edu/unmfdn/rog/2008/jackson.php.



T Lance Jackson

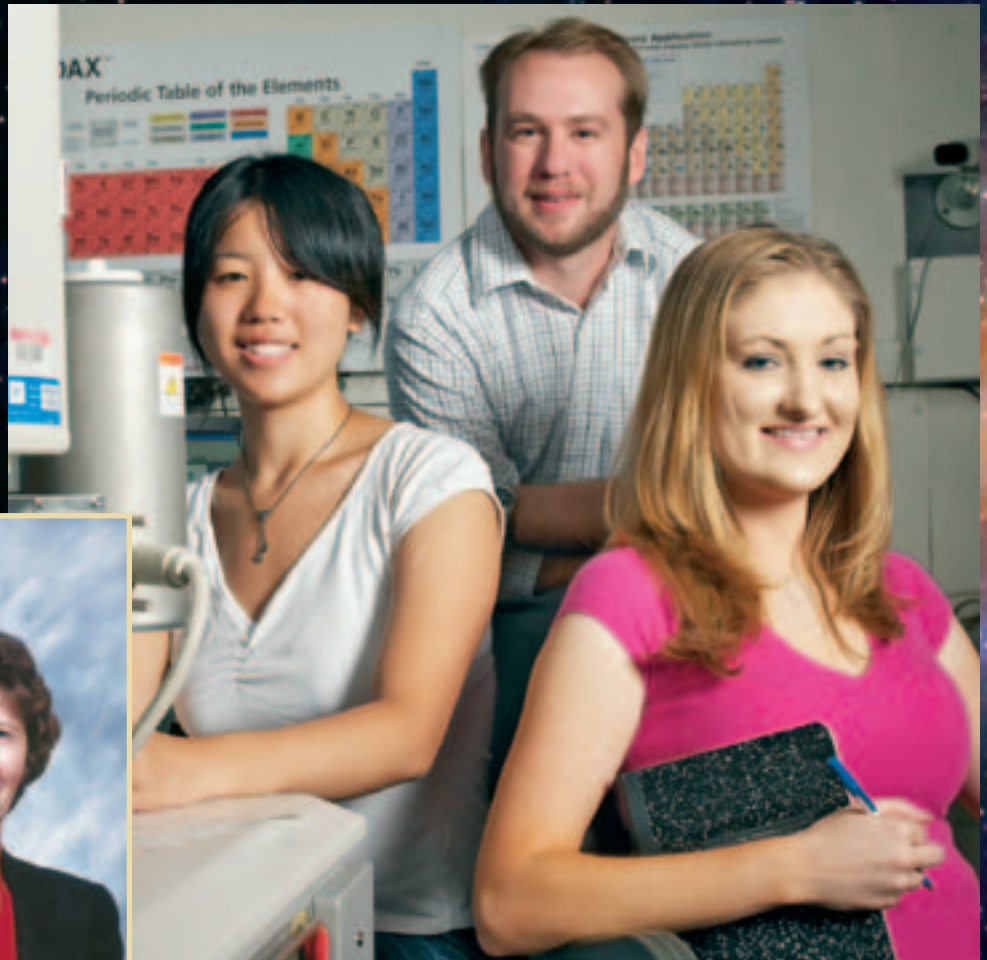


GIFT CHALLENGES STUDENTS TO REACH HIGHER

School of Engineering Donor Motivated by His College Experience



Dr. Robert Long and Ann Long



CREDIT: ERIC SWANSON

Chemical and Nuclear Engineering students (left to right) Lisa Chen, Eric Carnes and Carlee Ashley, pose with UNM's Hitachi S-5200 Nano SEM, one of the highest resolution Scanning Electron Microscopes available.

Greatness—a natural ability exercised to perfection.

Educators play pivotal roles in helping students realize their potential to achieve greatness. Robert and Ann Long recently endowed several funds to support two Presidential Scholarships and provide additional funds for a flexible spending budget for the chair of UNM's Department of Chemical and Nuclear Engineering (ChNE). They hope their gift enables students to reach higher levels of greatness while encouraging educators to challenge students.

Robert Long dreamed of a college degree, but his family was unable to pay for his education. He worked

his way through an engineering degree at Bucknell University and a Ph.D. in engineering from Purdue University using his own income and scholarship funds for tuition and living expenses.

"I couldn't have attended college without my scholarships," says Long. "I've had a very successful career because of my education, and I owe much of that success to the individuals who helped fund my degrees."

Long, who retired from the utility industry in 1997, taught at UNM more than 30 years ago. The couple chose to give to UNM so that many students will receive the financial benefits Bob received while pursuing his education.



COURTESY: UNM SCHOOL OF ENGINEERING

"Bob and Ann Long have structured their gift to benefit both individual students and the department as a whole," says Julia Fulghum, UNM interim vice president for research and economic development and former chair of ChNE. "The ChNE faculty, students and I are all very appreciative of not only their very generous gift, but the time and energy they put into developing a gift that addresses pressing needs in ChNE."

For more information about how to join the Longs in supporting ChNE, please contact the School of Engineering Development Office at (505) 277-0230.

Read more at www4.unm.edu/unmfdn/rog/2008/long.php.

Chemical and nuclear engineering students in the NASA Reduced Gravity Student Flight Opportunities Program propose, design, fabricate, fly and evaluate a reduced gravity experiment of their choice over the course of a school year. Pictured are UNM Chemical and Nuclear Engineering graduates Kelly Osborne and Jason Brown during such an experiment.

REACHING FURTHER WITH COMMUNITY PARTNERSHIP

PNM Resources Foundation Powers Collaboration at UNM for More Than 25 Years

The University of New Mexico has been a grateful recipient of the PNM Resources Foundation's (PNMRF) generosity since its founding in 1983. In fact, the very first gift ever awarded by the PNMRF was to UNM to help establish an endowment for the College of Fine Arts. Since then, among other initiatives, PNMRF support has helped UNM:

- Increase student retention rates via the Freshman Learning Communities.
- Improve reading preparedness through the Saturday Family Literacy Program.
- Recognize excellence in mathematics education through the UNM-PNM Statewide High School Mathematics Contest, a model for other states.

PNM also supports the UNM Research Service Learning Program, giving undergraduate students practical learning experiences through research and service in real-life situations in health, education, the environment and economics. Among other projects, these students have worked with the Food for Kids backpack program, funded by PNMRF, which fills children's stomachs when school meals aren't available, and helps feed their families on weekends.

Each and every contribution reflects the PNM Resources Foundation's focus on engaged philanthropy to improve the quality of life in the communities PNM serves. Each gift has positively affected the lives of our students and faculty in ways that will improve New Mexico's quality of life for years to come.

Read more at www4.unm.edu/unmfdn/rog/2008/pnm.php.

Students involved in UNM's Research Service Learning Program, which has been supported by the PNM Resources Foundation, discuss ways to partner with Project Share in creating a community garden for an Albuquerque neighborhood.



Psychiatrists are medical doctors who study, prevent and treat mental disorders, ensuring humane care and a broad spectrum of effective treatments.

REACHING FOR A HIGHER LEVEL OF EXCELLENCE



Helen and Eberhard Uhlenhuth, M.D.

Professor Emeritus and Wife Fund Psychiatric Research Professorship at UNM School of Medicine

Research. Method. Collaboration. The Uhlenhuth extended family, three members of whom have made significant contributions to science and medicine, has demonstrated these traits extensively. To honor this tradition, Eberhard Uhlenhuth, MD, distinguished university professor emeritus of psychiatry, and his late wife, Helen, established an endowed professorship at UNM's School of Medicine.

The Uhlenhuth Family Research Professorship in Psychiatry will help recruit and retain a professor to produce significant new knowledge, stimulate research among department faculty, residents and students, and promote excellence through teaching at all levels.

Uhlenhuth has been on the UNM faculty since 1985. His father, Eduard, contributed greatly in studies of the thyroid gland and the anatomy of the pelvis. His father's cousin, Paul, developed blood tests that differentiated human blood from animal blood and invented a rabbit model for syphilis, paving the road for treatment of the disease in humans.

"This endowment is critical to our ability to remain a leading national research center," says Paul Roth, MD, executive vice president for health sciences and dean of the School of Medicine. "Establishing parity in behavioral health requires the training of committed and motivated professionals, and this endowment aids both our educational and research missions."

The gift is also a reflection of Uhlenhuth's satisfaction with UNM. "I've been happy here," he says. "The Department of Psychiatry is an interesting, vigorous, stable department. I think it's going to continue to progress."

Read more at www4.unm.edu/unmfdn/rog/2008/uhlenhuth.php.



UNM alumnus Michael Gallegos, at right in the top and bottom photos and at center in the middle one, poses with the 2006-2008 winners of the ASM Technology Business Plan Competition, for which he has provided the first place cash prize for the past three years.

SELF-MADE MAGNATE—
MAGNANIMOUS!

Alumnus Supports Anderson School of Management Business Plan Competition

Michael Gallegos grew up in an impoverished family in Las Vegas, N.M. At age 11, he was a parking lot attendant at La Fonda, the Santa Fe Trail’s celebrated hotel. By 18, Gallegos became its acting general manager, the youngest ever of a four star hotel. He put himself through private high school and a bachelor’s degree at UNM.

In his senior year in college, he was elected student body president at UNM. As his term ended, he was elected president of the American Student Association in Washington, D.C., representing more than 6 million students. After college Gallegos worked as a principal in a hotel architectural and engineering firm and eventually began a hotel management firm, American Property Management Company (AMPC), by turning a single bankrupt hotel into a thriving business. AMPC is now the nation’s fifth largest independent hotel management firm.

Gallegos’ phenomenal success spurred him to encourage UNM students to set their sights on higher entrepreneurial goals through the Anderson School of Management (ASM) Technology Business Plan Competition. Students receive mentorship and compete for cash prizes by presenting business plans for intellectual property and innovations. Gallegos has provided the first place cash prize for the past three years.

Gallegos hopes the annual competition motivates students to take risks while building wealth for New Mexico. “Mr. Gallegos’ support allows students to take a dream and turn it into reality,” says Kevin Stevenson. The 2008 first prize money encouraged Stevenson to launch his company Advanced Pulmonary Solutions.

Of his generosity, Gallegos says, “You must be gracious and thankful for your blessings and give back abundantly of your time, energy, talents and money.”

Read more at www4.unm.edu/unmfdn/rog/2008/gallegos.php.

COURTESY: ANDERSON SCHOOL OF MANAGEMENT

HELPING STUDENTS REACH FOR ENTREPRENEURIAL SUCCESS

Endowed Scholarship Honors Gallup Businessman's Work Ethic and Spirit

A good businessperson is quick to recognize growth opportunities. A good citizen knows what to take and what to leave behind. Basilio Di Gregorio was both. As a businessperson, he began a supermarket in Gallup, N.M., that expanded with the town's growth. As a naturalized citizen, he took the freedoms and privileges of being an American very seriously.

Joe and Christine Di Gregorio established the Basilio Di Gregorio Business Scholarship to benefit UNM-Gallup students who are studying business administration. Their son, Dante, a business professor at UNM's main campus, says that helping people develop entrepreneurial skills is the ideal way to honor Basilio.

"The New Mexico economy has so many small businesses and family businesses," Dante says. "UNM needs programs that reflect that, particularly in Gallup."

In 1928, Basilio immigrated to the United States from Italy. He eventually settled in Gallup. In 1950, he opened California Supermarket, which grew to a four-store chain. He also founded Citizen's Bank of Gallup and served on the boards of several other banks.

"Dad thought he should leave something behind to make the world a better place," Joe says. "He loved to say, 'Only in America... isn't this country great?'"

Read more at www4.unm.edu/unmfdn/rog/2008/digregorio.php.



Joe Di Gregorio (left) with his father, Basilio, at the family's first grocery store in Gallup, N.M., in the 1950s.



Christine and Joe Di Gregorio

New Endowments FY 2007-2008

AIA SOUTHERN CHAPTER ENDOWED SCHOLARSHIP

Established by the New Mexico Southern Chapter of the American Institute of Architects to provide scholarships for undergraduates who are residents of southern New Mexico in Chaves, Curry, De Baca, Doña Ana, Eddy, Grant, Hidalgo, Lea, Lincoln, Luna, Otero, Quay, Roosevelt or Sierra counties.

LEAH ALBERS PROFESSORSHIP IN MIDWIFERY

Established by Leigh Ann and Paul Albers to honor the career of Paul Alber's sister, Dr. Leah Albers, a Regents' professor of nursing, to support research and education in midwifery within the College of Nursing.

ALUMNI ASSOCIATION NEW YORK CHAPTER ENDOWED SCHOLARSHIP

Established by New York area alumni as a merit-based scholarship for students attending UNM from New York, Connecticut or New Jersey.

ALUMNI ASSOCIATION NORCAL CHAPTER ENDOWED SCHOLARSHIP

Established by UNM alumni in northern California to provide a merit-based scholarship for students from northern California.

AMERICAN GI FORUM OF ALBUQUERQUE ENDOWED SCHOLARSHIP IN EDUCATION

Established by the American GI Forum of Albuquerque to provide scholarships to undergraduate and graduate students of education who are military service veterans of Hispanic heritage residing in the greater Albuquerque metropolitan area. The American GI Forum firmly believes that "Education is our freedom."

AMERICAN GI FORUM OF ALBUQUERQUE ENDOWED SCHOLARSHIP IN NURSING

Established by the American GI Forum of Albuquerque to provide scholarships to undergraduate and graduate students in nursing who are military service veterans of Hispanic heritage residing in the greater Albuquerque metropolitan area.

SHANE ANDERSON MEMORIAL "PAY IT FORWARD" SCHOLARSHIP ENDOWMENT

Established by Judy B. Anderson and Courtney G. Bowers to honor the enthusiasm for life and learning of their late son and brother, Shane L. Anderson, to benefit students in the Department of Chemical and Nuclear Engineering.

HENRY KENT ANDERSON HUMAN SERVICES AWARD

Established by T Lance Jackson in honor of his great-grandfather, Henry Kent Anderson, a Native American who dedicated his life to the cause of human rights and justice for his people, to benefit an enrolled member of an American Indian tribe during his or her final year at the UNM School of Law.

GEORGE ANSELEVICIUS ENDOWMENT

Established by colleagues and friends of George Anselevicius, former dean and professor emeritus of architecture and planning, to bring international architects of exceptional reputation to teach and lecture at the School of Architecture and Planning.

THE ELIZABETH AND GEORGE ARMS FUND FOR AMERICAN LITERATURE

Bequest from the estate of Elizabeth T. Arms for the benefit of graduate students in American literature.

PAUL A. AND SUSAN E. BOMBARDT MUSIC EDUCATION SCHOLARSHIP ENDOWMENT

Established by Paul A. and Susan E. Bombardt to support music education, specifically for students interested in primary and secondary school careers, and who are the first generation of their families to attend college.

RONALD G. BOYD MEMORIAL ENDOWMENT IN MINERALOGY

Established by Nikki Boyd in memory of her son, Ronald Boyd, to honor his love of rocks and the field of mineralogy, and to support undergraduate field research and provide scholarships for undergraduate students studying mineralogy.

MICHAEL BROWDE AWARD FOR EXCELLENCE IN CONSTITUTIONAL LAW

Established by Mario E. Occhialino in honor of Prof. Michael Browde to benefit a graduating law student who has displayed excellence in the area of constitutional law.

CARLSON/PETTY ENDOWMENT FOR INNOVATIVE NURSING EDUCATION

Established by Karen Lou Carlson and Patricia Gayle Petty, who have devoted their careers to the nursing profession, to help nursing faculty in the use of innovative and/or technologically enhanced, cutting-edge teaching pedagogies.

WILLIAM B. AND ROBERTA V. CASTETTER ENDOWED FELLOWSHIP FUND

Established by William Castetter, who holds both bachelor's and master's degrees from UNM, to provide support to doctoral or graduate education students who have displayed exceptional academic qualifications.

RICHARD C. CIVEROLO FAMILY ENDOWED SCHOLARSHIP

Established by the Richard C. Civerolo family to benefit a first year student at the UNM School of Law.

COMMUNICATION AND JOURNALISM STUDENT AWARDS FUND

Established by friends and alumni of UNM Communication and Journalism to provide scholarship support and awards of excellence to students in the program.

ARTHUR W. DEKKER ENDOWED MEMORIAL LECTURESHIP

Established by Dekker/Perich/Sabatini, Ltd. and friends, family and colleagues to honor the legacy and long career of the late Arthur W. Dekker, to support an annual lecture by a visiting speaker at the School of Architecture and Planning.

JULIAN S. DUNCAN SCHOLARSHIP IN LATIN AMERICAN ECONOMIC STUDIES

Created by Georgia Duncan in memory of former faculty and chair of economics, Julian S. Duncan, to support undergraduate or graduate students focusing on Latin American economic studies.

D. ROSE ANGELA ELLIS ENDOWED AWARD FUND

Bequest from the estate of D. Rose Angela Ellis to establish a perpetual scholarship for a student with epilepsy who has financial need and maintains a C grade average.

EMERSON NAASSAN ENDOWED PRESIDENTIAL SCHOLARSHIP

Created by former Presidential Scholar Michael A. Emerson and his wife, Kathryn M. Naassan, to ensure that future generations benefit from the Presidential Scholarship Program, which they believe provides the best way for UNM to attract and retain the state's top high school graduates.

THE BRUCE R. ERDAL ENDOWED SCHOLARSHIP

Bequest from the estate of Bruce R. Erdal to support need-based scholarships for full-time undergraduates actively pursuing education in both the sciences and the arts.

FAHEY-ECHOLS ORTHOPAEDIC RESIDENTS ENDOWED FUND

Established by Paul Echols to provide education, travel and leadership training opportunities to medical residents, particularly women.

SCHOEMAN TRAVEL ENDOWMENT FOR ARCHITECTURE

Established by Thomas and Susan Schoeman to fund domestic or foreign travel by faculty and students in the architecture program.

ARTHUR FRIEDMAN, CLASS OF 1951, ENDOWED SCHOLARSHIP IN EDUCATION

Established by Sallie Davis Leonard, whose husband, John, was a classmate of Arthur Friedman, to provide scholarships for full-time students pursuing a degree in education.

PATRICK J. GALLACHER FUND FOR SCHOLARLY ACHIEVEMENT IN ENGLISH MEDIEVAL LITERATURE OR STUDIES

Established by friends and family of Prof. Emeritus Patrick Gallacher to support graduate students pursuing doctoral studies in medieval English literature.

ROSALYN GETHNER ENDOWMENT FUND FOR NATIVE AMERICAN STUDENTS

Bequest from the estate of Rosalyn K. Gethner to provide tuition, room and board, books, lab fees and other costs of education for Native American students.

GOLDEN GRADUATES ENDOWMENT FOR EXCELLENCE

Established by the College of Fine Arts Alumni Association to benefit a graduating student who has achieved excellence.

JOSEPH H. AND SELMA GREENBERG FELLOWSHIP ENDOWMENT FUND

Established by the Joseph H. and Selma Greenberg Trust to support graduate student fellowships in linguistics. Joseph Greenberg was a noted linguist who studied the origins of the world's languages.

BRIAN HANSEN ENDOWED SCHOLARSHIP

Established by friends and colleagues of Dr. Brian K. Hansen, professor emeritus of theater and dance, to provide merit-based scholarships for theater students.

MARK AND JENNIFER HARTMAN ENDOWED PRESIDENTIAL SCHOLARSHIP

Established by Mark and Jennifer Hartman to honor Mark Hartman's experience as a UNM Presidential Scholar and to provide the same opportunity for future students in an enduring way.

FATHER HICKEY FUND

Established by the Order of Friars Minor in memory of the Rev. Meldon Hickey to fund an annual research grant focused on anesthesiology patient safety and improving the quality of patient care.

THE BOB HOFFMAN LEGACY ENDOWMENT

Established by friends and colleagues of Bob Hoffman to honor his role in the business history of New Mexico, to build and to maintain research collections documenting New Mexico's economic and business development, including the acquisition of books, photographs, manuscripts and oral histories.

HUDSON FAMILY OPPORTUNITY SCHOLARSHIP FOR FIFTH YEAR STUDENTS

Established by Karen and Tommy Hudson to support student-athletes who have completed athletic scholarship eligibility and wish to complete their degrees.

VIRGINIA S. JACKSON ENDOWED SCHOLARSHIP IN NURSING

Established by the late Thurman Jackson and Terry Jackson in honor of their wife and mother, Virginia Jackson, former UNM professor of nursing who was a registered nurse for more than 40 years, to support a nursing student pursuing a BSN, MSN or PhD.

FRED JU FUND

Established by Franklin Evans in honor of Professor Emeritus of Mechanical Engineering Fred Ju to support need-based scholarships for students enrolled full-time in University College.

KURT AND EDITH KUBIÉ FAMILY FUND — A SCHOLARSHIP FOR MUSIC

Bequest from the estate of Kurt and Edith Kubié to provide a merit- or need-based scholarship for a student specializing in string instruments and intending to become a professional musician.

ROBERT AND ANN LONG ENDOWED PRESIDENTIAL SCHOLARSHIP

Established by Robert and Ann Long, based on their desire to encourage students to achieve their educational goals, to benefit a Presidential Scholar majoring in, or intending to major in, chemical or nuclear engineering.

ROBERT AND ANN LONG FUND FOR THE SUPPORT OF CHEMICAL AND NUCLEAR ENGINEERING EDUCATION

Established by Robert and Ann Long to support and enhance educational activities in the Department of Chemical and Nuclear Engineering and to assist the department in attracting, retaining and graduating a diverse and talented student population.

SAM MCFARLANE MEMORIAL SCHOLARSHIP

Established by friends and classmates in memory of master of fine arts student Sam McFarlane to provide scholarship support for graduate students in photography.

PAMELA B. MINZNER CHAIR IN PROFESSIONALISM

Established by friends, family and colleagues as a lasting tribute to Judge Pamela B. Minzner, former UNM law faculty member and first female justice of the New Mexico Supreme Court, to create a Chair in Professionalism to be awarded to a UNM law professor who exemplifies professionalism in and away from the classroom.

CATHERINE AND GEORGE MURPHY ENDOWED MEMORIAL SCHOLARSHIP

Established by Patricia Murphy in memory of her parents, Catherine and George Murphy, to support expenses for academic needs, such as lab fees, books, art supplies, etc., for a full-time junior or senior.

MUSEUM OF SOUTHWESTERN BIOLOGY DIVISION OF GENOMIC RESOURCES

Established by the late Dr. Terry Yates to provide programmatic support of the Division of Genomic Resources within the Museum of Southwestern Biology.

NATURAL HERITAGE PROGRAM ENDOWMENT

Established by Friends of the Natural Heritage Program to support scientific research, education and information dissemination for the conservation of New Mexico's biological and natural resources.

WESTON NOBLE CHORAL ENDOWED SCHOLARSHIP

Established by the College of Fine Arts, friends and colleagues in honor of Weston Noble, one of the most distinguished choral conductors in the United States, to support students singing in the Department of Music's choral ensemble, with preference given to those majoring in choral music education or vocal performance.

RANKIN FAMILY ENDOWED MEMORIAL SCHOLARSHIP

Established by Laurie Rankin Moye, her sisters, Melissa Keiper and Alexa Perry, the Rankin family, friends and colleagues of Don and Dee Rankin to provide scholarship support for a full-time, returning graduate student with a passion for physical planning in the Community and Regional Planning Program, School of Architecture and Planning.

MARSHALL J. ROWDABAUGH ENDOWED SCHOLARSHIP IN MEDICINE

Established by a bequest from the estate of Marshall Rowdabaugh to provide scholarship support for medical students.

MARYANN AND EDWIN G. ROOS ENDOWED PRESIDENTIAL SCHOLARSHIP

Established by UNM alumna Maryann Roos to help worthy students with financial need attain their educational goals.

MARYANN AND EDWIN G. ROOS SCHOLARSHIP IN NURSING

Established by Maryann Roos, who with her husband, Edwin, also support hospitals in their community, to assist BSN, MSN and PhD students of the UNM College of Nursing.

RILEY O. SCHAEFFER ENDOWED LECTURE FUND

Established by the Department of Chemistry and Chemical Biology, friends and former students in honor of Prof. Riley O. Schaeffer for his seminal contributions to the field of chemistry, to training young scholars and for his dedicated, enthusiastic department leadership during his tenure at UNM, to support an annual lecture or lecture series by a transdisciplinary leader in chemistry.

ROY SEKRETA MEMORIAL ENDOWMENT

Established by friends and colleagues of Roy Sekreta to provide scholarship support and an annual seminar in civil engineering.

SOLOMON, GARNER AND STERLING NEPHROLOGY RESEARCH CHAIR

Established by Dialysis Clinic, Inc., to endow a Nephrology Research Chair for the study of epidemiology and outcomes research in chronic kidney disease, in the Department of Internal Medicine, UNM School of Medicine.

MARY DAVIS SWAYNGIM-BUNTING RESOURCES LIBRARY ENDOWMENT

Created by Mary Davis Swayngim to maintain, expand and improve programs at the College of Fine Arts Bunting Visual Resources Library.

VALENCIA LEARNING COMMUNITIES

Established by Friends of the UNM Valencia Campus to provide scholarship support. A federal Title V Grant matches gifts to this endowment.

VINCENT JAMES TAPIA INSPIRATIONAL SCHOLARSHIP FUND: KNOWLEDGE IS POWER

Established by Tanya Lovato in memory of her son, Vincent James Tapia, to provide financial support for undergraduate, Hispanic male students demonstrating financial need within the College of Education.

UHLENHUTH FAMILY RESEARCH PROFESSORSHIP IN PSYCHIATRY

Established by Dr. and Mrs. Eberhard Uhlenhuth to encourage the recruitment and retention of an established investigator in the field of psychiatry and mark the multigenerational research tradition within the Uhlenhuth extended family. The professorship will support the research of a faculty member in psychiatry who is an active and productive investigator within the School of Medicine.

UNM PRESS ART AND PHOTOGRAPHY BOOKS

Established by Friends of the UNM Press for marketing and producing books showcasing New Mexico's tradition in the arts, including photography, sculpture and other forms of artistic expression.

UNM PRESS GENERAL ENDOWMENT

Established by Friends of the UNM Press for acquisition, marketing and others costs associated with book publication.

VALENCIA FACULTY ENDOWMENT FUND

Established by friends of the UNM Valencia campus and matched state appropriations to enhance the quality of post-secondary education in New Mexico.

DR. A. EARL & AGNES M. WALKER ENDOWED PROFESSORSHIP IN NEUROSURGERY

Established by Agnes Walker and friends and colleagues of Dr. Walker to honor his work in the field of neurosurgery. A leading figure among scientifically oriented neurosurgeons, Dr. Walker retired in 1972 as a professor of neurosurgery at the Johns Hopkins Hospital and accepted a post as emeritus professor of neurology and surgery/neurosurgery at the UNM School of Medicine.

ROBERT WALTERS EXHIBITION ENDOWMENT

Established by the UNM School of Architecture and Planning, friends and colleagues in memory of Robert Walters, professor emeritus of architecture, and his passion and love for art, to support exhibitions in the gallery of George Pearl Hall.

NATHANIEL PITMAN WEBER SCHOLARSHIP FUND

Established by William P. and Heather W. Weber in memory of their son, Nathaniel Pitman Weber, to support need-based scholarships within the College of Arts and Sciences.

M. DONALD WHORTON MD ENDOWED SCHOLARSHIP FUND

Established by family and friends in memory of Dr. M. Donald Whorton to provide scholarships for medical students.

TERRY YATES ENDOWMENT FOR FIELD MAMMALOLOGY

Established by family, friends and colleagues in memory of Dr. Terry Yates to honor his contributions to UNM and the field of ecology and evolution of mammals and their associated parasites and pathogens. The fund will assist and train biology students in specimen-based mammalogy and field research aimed at continuing to diversify this archive of specimens.

THE ARTHUR, MARTHA AND ALICE YORK ENDOWED SCHOLARSHIP

Established by Arthur A. and Martha M. York in memory of Arthur's sister, Alice York, because of their belief in the value of education.

How to Establish an Endowed Fund

An endowed fund is a gift that lasts in perpetuity. It continues to provide support to the University in the areas of the donor's interest. Endowed funds may support scholarships, the general needs of the University or any school, college or program within the University.

Donors may fully fund an endowment with a one-time lump-sum gift; fund it over a three-year pledge period or through a bequest or other deferred gift. Endowment minimums vary by purpose, so please contact us for more specific information.

In addition to cash, donors may establish endowed funds through any gift vehicle recognized by the UNM Foundation, including gifts of securities or real property, by pooled gifts from a group of friends, with memorial contributions or through continuing gifts to endowment accounts. Donors may help develop guidelines for how their endowments are to be governed and used.

For information on establishing an endowed fund, contact any college or school development officer (see page 40) or the UNM Foundation office at www.unm.edu/foundation or (505) 277-4503.

The Popejoy Society

The Tom L. Popejoy Society recognizes the extraordinary support and commitment of a singular group of donors. They share President Popejoy's vision of UNM as a pre-eminent institution of higher learning, constantly expanding its frontiers and rooted deeply within its statewide community.

Tom L. Popejoy never did anything halfway, from his game-winning field goal against arch-rival Arizona in 1924 through 40 years in UNM administration. His 20 years as president, a time fondly known as the Popejoy Era, capped a career that made him a UNM legend.

Today, 26 years since its first event, the Popejoy Society has grown to more than 400 members who represent all aspects of UNM, its programs and its

students. The UNM Foundation extends membership to individual donors based on cumulative giving to UNM. The current threshold for membership is \$50,000.

Angela and Nestor Romero serve as the volunteer chairs of the Popejoy Society. For more information concerning the Popejoy Society, please contact Rich Grainger at loulobo@unm.edu or (505) 277-9077.

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Representing the loyalty of more than 10,000 donors every year, the UNM Annual Fund is an integral part of the University's overall fund-raising strategy. With its shared goals of encouraging alumni participation and increasing annual unrestricted giving, the Annual Fund draws upon alumni and friends to provide UNM with a strong foundation of financial support for our students, faculty and programs.

More than a just a collection of gifts, the Annual Fund is a catalyst for turning individual generosity into a collective energy. It represents the dynamic interaction of people working together to achieve great things at UNM.

Rest assured that the combined gifts of the individuals who support the Annual Fund have a lasting impact on the lives of the many students who have walked the UNM campus. With your continued support, the UNM Annual Fund will remain a steadfast resource of tremendous financial value for many years to come. Thank you!

Presidential Scholarship Program

The Presidential Scholarship Program's (PSP) goal is to keep the state's best students in New Mexico. Presidential Scholarships are awarded to New Mexico high school seniors based on a minimum 3.5 grade point average, class rank, college board scores, personal essays, leadership and community involvement. Scholars have varied ethnic backgrounds and come to UNM from communities across the state.

Each year nearly 150 incoming UNM freshmen receive Presidential Scholarships. The scholarships are renewable for eight consecutive semesters as long as the recipient maintains program standards of a 3.0 GPA and completes 15 credit hours per semester.

More than 465 UNM students benefit from the PSP at any given time. Sponsoring one student requires a \$2,000 annual gift, which UNM matches

and increases up to a \$6,000 award per student per year. Endowing a scholarship requires a \$30,000 one-time gift. Donors also can participate in the PSP through the "share-a-scholar" program by making a gift of any size to the PSP.

Full sponsors of the program are invited to the PSP Annual Celebration Dinner to meet the student recipients of their generosity. During the fiscal year 2007-2008, donors contributed more than \$700,000 for PSP scholars. More than 200 individuals and organizations make full sponsorship gifts each year, and more than 10 percent of those donors are former Presidential Scholars or their parents.

For FY 2007-08, Michael Emerson served as the volunteer chair of the Friends of the Presidential Scholarship Program. For FY 2008-09, Mark Hartman is serving as chair. A **PSP** designation in this report identifies full sponsors during FY 2007-08.




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Cherry & Silver Society

The UNM Cherry & Silver Society is the fastest growing alumni giving society at UNM today. Established in July 2004, the Cherry & Silver Society recognizes dedicated alumni who make a gift to UNM at least once every calendar year following graduation. In the Cherry & Silver Society, it is your decision to give each year that is most important.

New graduates have 24 months from the date of graduation to make their first gift to UNM and earn society membership. Alumni have a variety of reasons for giving back to UNM, from enhancing undergraduate education, supporting innovative research and providing scholarship assistance, to pride in Lobo athletics. Alumni support makes a significant difference in the quality of students, faculty and programs at UNM.

Amir Wodajo serves as the volunteer chair of the Cherry and Silver Society. Members of the society in this report are designated with a  symbol. More information is available on our Web site, cherrysilver.unm.edu.

The President's Club 2007 - 2008 MEMBERSHIP

The President's Club includes a growing number of individuals and couples who are intent on making a difference at the University of New Mexico and supporting its position as a premier force for education and economic development in New Mexico. Members' gifts support the president's vision for enhanced academic excellence and student success at the University, specifically for improving undergraduate programs to increase retention and graduation rates. Many of these programs affect not just the campus but also the community, state and region served by UNM.

In giving so generously, these donors support unrestricted presidential initiatives—programs that may not receive funding from traditional sources—and allow UNM to be innovative and go a step beyond the traditional modes of education. President's Club members are the difference between operating as a university and being able to achieve something of true quality. As stated by Dr. David J. Schmidly in *The President's Vision*, "The result will be the legacy of UNM as a national leader in higher education—manifesting excellence, inspiring confidence and engaging society. Let it be our time to achieve and stake our claim to prominence.

There is much we can do by working together, supporting one another and embracing change that will move us forward. Together we will provide programs that are charged with innovation, energy, inspiration, collaboration and excellence."

Members of the President's Club currently contribute a minimum annual gift of \$5,000 to UNM with at least \$2,500 of the gift allocated to the President's Fund for Student Success. Donors may designate the remainder to any University program, college or school, student scholarships or other activities.

Peggie Findlay serves as the volunteer chair of the President's Club.



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 FY 2007-2008

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Join the New Horizons Society

The University of New Mexico Foundation would like to recognize all donors who have included the UNM Foundation in their estate plans or who have made other types of planned gifts. Members receive an invitation to an annual luncheon event and a library card for the UNM Libraries.

A planned gift may take the form of a bequest intention in a will or living will, an IRA or retirement account beneficiary designation, a life insurance or other beneficiary designation, a gift annuity, a charitable remainder trust or other arrangements.

For more information about making a planned gift or joining the New Horizons Society, please contact Bart Evans, planned giving development officer, at bartnm@unm.edu or (505) 277-9604.



Lobo Legacy honors a special group of friends and supporters of the University of New Mexico Athletics Department. Their generosity provides long-term stability for scholarship and programmatic needs of UNM student-athletes through planned gifts. Planned gifts may be created through wills and bequests, charitable trusts or other life income arrangements, gift annuities or life insurance policies. The members of Lobo Legacy are united by the common purpose of providing programs that develop the character and integrity of student-athletes in their academic, athletic and personal quest for excellence.

For information on supporting UNM athletes through Lobo Legacy, please contact Larry Ryan, director, Lobo Legacy, UNM Athletics Department at larry@unm.edu or (505) 925-5919.



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The Anderson School gives special recognition, through publications and annual events, to Anderson Circle members. The Anderson Circle includes all individuals and companies that donate \$1,000 or more annually to advance Anderson goals. In addition, the Anderson School's Foundation Board serves as a fund-raising arm for Anderson and as a bridge between the business community and the Anderson School's future business leaders. The Dean's Inner Circle is an group of donors who commit to a minimum of \$5,000 per year for three years in order to advance special initiatives in business education and leadership. For information, please contact Ernest Rodriguez-Naaz, constituent development officer, at rodrigueznaaz@mgt.unm.edu or (505) 277-7114.


SCHOOL OF ARCHITECTURE AND PLANNING

The Council for Design and Planning Excellence is a member-driven organization dedicated to promoting and supporting the school's mission. Individual and corporate council members contribute knowledge and expertise to advance the goals of the school, the larger community and the state. Council members reflect the diversity of interest in both the process of design and planning and the importance of design quality. Annual Council memberships—Benefactor, \$2,500; Corporate, \$1,000 and Individual, \$500—provide funds that enhance the educational experience of our students and support emerging needs such as faculty-directed student travel. For information, please contact Makita Hill, development specialist, at mehill@unm.edu or (505) 277-0943.

COLLEGE OF ARTS AND SCIENCES

The Dean's Circle recognizes the extraordinary individuals, foundations and corporations whose annual contributions of \$1,000 or more support the Dean's Fund at the College of Arts and Sciences. These members strengthen the college and its service to students, faculty, staff and the community by funding cutting-edge research, innovative programs and lectures, student financial aid and faculty development. For information, please contact constituent development officers Bill Uher at uher@unm.edu or (505) 277-3841, Yolanda Domínguez at ydomingu@unm.edu or (505) 277-3194 or Jeff MacNutt at jmacnutt@unm.edu or (505) 277-0817.

ATHLETICS

The Lobo Club is "the team behind the teams," the branch of the UNM Athletics Department responsible for raising funds for athletic scholarships. Lobo Club members, through their support, are investing in the futures of our student-athletes and the future of your New Mexico communities. Lobo Club members have helped to create a tradition of success at UNM. Their contributions supply our student-athletes with the resources necessary for success in both the classroom and competition. Individuals and businesses who support more than 400 Lobo student-athletes competing in 21 sports at UNM are identified in this report with a . For more information, contact David Sabolcik, director of annual giving for athletics, at sabolcik@unm.edu or (505) 925-5014.

COLLEGE OF FINE ARTS

This Dean's Circle welcomes donors who support the college through an annual contribution of \$1,000 or more. This pool of funds supports faculty and staff research, creative work and professional development grants given annually by the college. For information, please contact Sandra Koson, development coordinator, at skoson@unm.edu or (505) 277-9377.

KNME-TV

KNME's Leadership Circle donors provide unrestricted support for New Mexico's flagship public television station. Gifts support local and national programming as well as educational services in the community. Those who give \$1,000 or more annually are recognized at the Associate Level. This giving category corresponds to Dean's Circles at the University's schools and colleges. For information, please contact Joanne Bachmann, associate

general manager, at jbachmann@knme.org or (505) 277-8666 or John Burch, membership manager, at jburch@knme.org or (505) 277-9018.

SCHOOL OF LAW

This Dean's Circle provides special recognition and receptions for donors who give \$1,000 or more each year. The goal is to let our most generous donors know that their gifts greatly enhance our ability to provide an excellent legal education. For information, please contact Carmen Rawls, development coordinator, at rawls@law.unm.edu at (505) 277-8184.



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Health Sciences Center

UNM CANCER CENTER

El Oso Sanador, or "the healing bear," is the symbol of the UNM Cancer Center and a Native American totem of power, health and protection. The grizzly bear is the animal most closely associated with Mudjekeewis, the Spirit Keeper of the West, and the source of responsibility, teaching, leadership and healing.

It represents our desire to serve New Mexicans whose lives have been touched by cancer with strength, courage, grace and great ability. El Oso Sanador Society recognizes individuals, corporations and foundations that make outright and planned philanthropic contributions of \$1,000 or more annually. For information, please contact Patt Cain, constituent development officer, at pcain@salud.unm.edu or (505) 272-1048.

UNM CHILDREN'S HOSPITAL

The Circle of Friends includes donors who are dedicated to building and supporting the only children's specialty hospital in New Mexico. Private support is essential to provide the best medical care for New Mexico's children, build leadership in research, and educate tomorrow's health care providers. Gifts at annual levels of \$1,000 to \$10,000+ qualify to participate in the Circle of Friends program. Gifts can be unrestricted or designated to a specific unit, project

or program. For more information, please contact Hazel Tull-Leach, executive director of development, at hazelnut@salud.unm.edu or (505) 277-5689.

SCHOOL OF MEDICINE

In addition to increasing funding for clinical outreach and research, La Tierra Sagrada Society's mission is to promote the excellence of the School of Medicine and to provide financial assistance, fellowship and

volunteerism through membership. Annual contributions of at least \$1,000 from La Tierra Sagrada Society members support scholarships, exceptional programs and cutting-edge research at the UNM School of Medicine. Some projects have the potential to impact health and health care across the campus, the local community, the nation and the world. The number of deserving programs and scholarships selected depends on the total gifts through annual member giving. For information, please contact Joanne Branyon-Ward, development associate, at jbranyon-ward@salud.unm.edu or (505) 277-8413.

COLLEGE OF NURSING

The Nightingale Society, established in 2004, honors individuals, corporations and foundations for their important annual contributions of \$1,000 or more. These gifts help the college address the nursing faculty shortage, teach more nurses, lead the way in more research projects, reach more communities and offer better care to all New Mexicans. Working together, the college is creating brighter futures for people close to home and around the globe. For information, please contact Rosemary Gregory, constituent development officer, at rregory@salud.unm.edu or (505) 272-0200.

COLLEGE OF PHARMACY

Created in 2003, the Dean's Papianni Giving Circle recognizes individual donors—alumni and friends—who give annual gifts of \$1,000 or more to the College of Pharmacy. Gifts to this fund allow the dean to support professional opportunities for the students, faculty and staff. For information, please contact Harriet Bull, director of development, at HBull@salud.unm.edu or (505) 272-3657.

Ways to Give

UNM'S ANNUAL FUND

The Annual Fund campaign solicits monetary gifts from alumni and friends by letter, phone, through the Report of Giving and online. Annual Fund donors may designate their gifts to any area, college, school, department or program within the University or give unrestricted gifts, which are used for the University's greatest needs. See page 18. Contact Annette Hazen at ahazen@unm.edu, (505) 277-9628.

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PLANNED GIVING

The Planned Giving Program provides donors with information and helps establish gifts through bequests, charitable trusts, gift annuities, retirement accounts and life insurance policies. The Foundation's planned giving experts work closely with the donor's own advisers to ensure the needs and wishes of the donor are fulfilled. Contact Bart Evans at bartnm@unm.edu, (505) 277-9604.

GIFTS OF REAL PROPERTY

The Gift Acceptance Committee of the UNM Foundation reviews gifts of real property, including real estate, works of art, equipment and other in-kind gifts. Contact Bart Evans at bartnm@unm.edu, (505) 277-9604.

ENDOWMENTS

Donors establish endowed funds to support a specific purpose in perpetuity. The UNM Foundation invests the funds and uses a portion of the income generated from the principal to provide annual funding. Endowments may include support for scholarships, faculty or programming, and may be funded over a period of years. Currently, the minimum for an endowed fund is \$10,000. See page 14. Contact Judith Davenport, at jdavenpo@unm.edu, (505) 277-9600.

THE PRESIDENT'S CLUB

Established in 2000, the UNM President's Club supports presidential initiatives for enhanced academic excellence and student enrichment through unrestricted gifts to the President's Fund for Academic Excellence. Gifts to the President's Club can be divided to include a college or school program. See page 19. Contact Rich Grainger at loulobo@unm.edu, (505) 277-9077.

GIVING SOCIETIES AND DEAN'S CIRCLES

Giving societies and dean's circles receive gifts in support of specific programs or initiatives within colleges and schools. Membership and gift thresholds vary by school, college or program (please see pages 26-27). Universitywide giving societies include:

Cherry & Silver Society, recognizing alumni who give within 24 months of graduation and then at least once every calendar year thereafter. See page 18. Contact Margaret Montoya, at mamontoy@unm.edu, (505) 277-0689;

New Horizons Society, recognizing donors who have included the University in their estate plans. See page 20. Contact Bart Evans, bartnm@unm.edu, (505) 277-9604.

Tom L. Popejoy Society, recognizing cumulative giving to the University. See page 16. Contact Rich Grainger at loulobo@unm.edu, (505) 277-9077.

PRESIDENTIAL SCHOLARSHIP PROGRAM

The Presidential Scholarship Program (PSP) receives gifts as partial or full sponsorship for Presidential Scholars. Currently, a \$2,000 gift grants a donor full sponsorship in the PSP. See page 18. Contact Erin Hagenow at (505) 277-5688; ehagenow@unm.edu.

MATCHING GIFTS PROGRAM

The Matching Gifts Program includes both national and local corporations that match their employees' gifts to the UNM Foundation dollar-for-dollar, thus enabling donors to double or even triple their gifts. Contact Judith Davenport at jdavenpo@unm.edu, (505) 277-9600.

MEMORIALS AND HONORARIUMS

Memorials and honorariums honor family and friends. See pages 23-25. Contact Jill Slaby at jslaby@salud.unm.edu, (505) 277-9651.

GIVING ONLINE

Online giving through the Foundation's secure Web site is an easy three-step process. Log on to www.unm.edu/foundation for giving information.

For additional information, please call the UNM Foundation, (505) 277-4503, 1-800-UNM-FUND (866-3863), or contact a specific college or program directly. Phone numbers are listed on page 40 of this report.

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You may give to the UNM Foundation through unrestricted gifts which are used for the University's greatest needs or with gifts to a multitude of initiatives within the University's schools, colleges and programs, including scholarships, dean's funds, organizations and annual giving campaigns. You also may support events or endow programs, professorships and chairs. Gifts may be offered in a variety of forms including, but not limited to, cash, securities or real property. We encourage you to contact the appropriate staff member to learn more about how you can advance the achievements of UNM students and faculty.

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